

THE NATEWORK GROUP

CAPABILITY STATEMENT

Start Better. Start Bolder. Start Here.



The Natework Group, LLC provides management consulting, organizational development, workforce strategy, program management, and data-informed decision support to government agencies and mission-driven organizations. We help leaders translate strategy into measurable, implementable systems — combining hands-on consulting delivery with Connector Profile®, our proprietary workforce and relationship-development assessment platform.

CORE CAPABILITIES

- Program & Project Management
- Strategic Planning & Implementation
- Organizational Development & Change Management
- Workforce & Leadership Development (incl. Connector Profile® assessment platform)
- Data Analysis & Performance Measurement
- Technology & AI Readiness Consulting

DIFFERENTIATORS

- 25 years of military leadership and operational experience
- Retired U.S. Army Chief Warrant Officer 5; former statewide Aviation Safety Officer
- Proven ability to translate strategy into measurable implementation systems
- PMP®, Lean Six Sigma Black Belt, CPMI®, MBA
- Veteran-led perspective on workforce transition and professional development
- Integrates program management, organizational strategy, data, and technology under one team

KEY PERSONNEL EXPERIENCE

Nate Champion, Founder & CEO, brings 25 years of military leadership and operational experience as a retired U.S. Army Chief Warrant Officer 5 and former statewide Aviation Safety Officer, and serves as President & CEO of the PMI Sacramento Valley Chapter. The Natework Group LLC is a newly SBA-certified SDVOSB; corporate past performance as a government contractor will be documented as contracts and task orders are completed.

COMPANY DATA

LEGAL NAME

The Natework Group LLC

DBA / PRODUCT BRAND

Connector Profile®

CERTIFICATIONS

SDVOSB, VOSB

(SBA-certified)

SMALL BUSINESS

Yes

UEI

QHK2S6TCQJX5

CAGE CODE

174V8

PRIMARY NAICS

541611 — Admin. & General

Mgmt. Consulting

SECONDARY NAICS

541612, 541618, 611430

PSC CODES

R408, R410, R499, U008,

U009, B510

SERVICE AREA

Nationwide, remote-capable;
on-site available for workshops
& events

GOVERNMENT CONTRACTING CONTACT

Nate Champion, Founder & CEO

nate@thenateworkgroup.com

thenateworkgroup.com

SAM.gov: sam.gov/entity-information
(search UEI QHK2S6TCQJX5)

Company data current as of certification date (07/13/2026). Verify current certification and registration status at search.certifications.sba.gov and SAM.gov before relying on this document for a solicitation response.